



## Minutes of the Spring 2019 Meeting

- Date:** May 4, 2019
- Location:** Wildfire Tysons Restaurant, McLean, VA
- Host Club:** Potomac Ski and Adventure - Frank Peñaranda
- Attendees:** The [Attendance List](#) is available on this link.

### **Call to Order**

Frank Peñaranda (Potomac Ski and Adventure), Webmaster, called the meeting to order for Steve Peirce (Pentagon), President, at 8:45 am. Frank welcomed the 42 club delegates representing 21 clubs, and nine industry professionals, including: Mike and Sheri Agnew, Winter Ski and Sport; Effie Rubinstein, Sportours; Joe Ferrara, Banchi Outdoor Adventures; Kyle Lusk and Lisa Morgan, Telluride; Lauren Simmers, Stowe/Vail Resorts; and Paul Webber, PRW Group.

Paul Webber thanked the Council for a great turnout at the DC Ski Travel Show Friday evening. He announced that next-year's show date has not yet been set. Lauren Simmers of Vail Resorts discussed the Epic Pass and introduced the new Epic Day Pass with the best rate but the need to commit up front. Lisa Morgan and Kyle Lusk, the Telluride representatives, expressed their excitement with Telluride being chosen as the venue for the 2021 Western Carnival. They reported there has been expanded air service into Montrose and recommended flying there and using the resort shuttles or buses for the 1 hour 20 minute ride to the resort. Alternative airports are Grand Junction and Durango. The free resort shuttle system serves most hotels, and the area is small and easy to get around to shops and restaurants. There are condos and hotels in town and in the Mountain Village. The gondola connects the Village and town. The Mountain Village offers ski in/ski out lodging. There is a new distillery in Telluride offering \$5 Moscow Mules every day. Telluride is moving to RFID scan able tickets and is on the full Epic pass but the Local and military Epic passes do not work at Telluride.

### **Executive Committee Reports**

- **Secretary's Report:** Susie Pumphrey (Pentagon) asked for a motion to approve the minutes from the October 6, 2018 meeting as e-mailed to the Council representatives. Frank Peñaranda moved to approve and Linda Steele seconded. *The motion passed.*
- **Treasurer's Report:** Yasmin Beg (Columbia) handed out and reviewed a Treasurer's report covering the period from Sep. 30, 2018 to May 2, 2019. Seven clubs still owe membership dues for 2019-20. St. Mary's Ski Club has dissolved as be-

ing down to only four members. The proceeds were donated to charity. Yasmin went over the expenses, such as payment to Whitetail for the fall meeting, Sun Valley plaques and awards, and the deposit for the Spring meeting. Assets are the monies in the bank. Liabilities include the monies owed for the spring meeting, cost and fees for re-incorporation, and NSCF dues. Yasmin went on to explain that the council as an entity had not filed the proper paperwork for non profit status, incorporation and taxes since 2012. Yasmin started the reincorporation process at the Maryland state level. The federal level will follow. At the state level we will owe about \$150 in fees. Yasmin explained that although there should be no federal penalties there is a need to hire a CPA, so the total federal cost will be approximately \$2500. The National Ski Council Federation was sent \$125 in dues for 2018-19. Bank accounts cannot be moved until all of the incorporation process is complete. Frank Peñaranda moved and Peter Porton seconded to accept the report. *The motion passed.*

- **Webmaster's Report:** Frank Peñaranda (Potomac Ski and Adventure), Webmaster, e-mailed his [Trip Sanction Report](#) with the up-to-date totals for the October 2018-May 2019 period. Frank reported fewer clubs sanctioned trips this year. A discussion ensued over the use of the BRSC website for advertising trips. The Delegates' general consensus was that the site has been useful. When the 2029 trips are set and the list of those identified for BRSC Sanctioning approved, the clubs should email Frank the links to their individual trips' flyers so he can post them. He still needs flyers for the upcoming Western Carnival, Asiafest and Winter Carnival, and he asked that these be generic with no financial information. Frank went on to explain why we cannot register clubs on line due to hackers, but a solution is being researched.
- **Race Report:** Steve Peirce (Pentagon) reviewed the race report from the 2019 Sun Valley Western Carnival, available on [this link](#). Only one club, Columbia had the required three male and two female skiers to officially make up a team according to BRSC Race Rules. He improvised, giving all participating clubs a chance at the performance and participation awards. Results of the race were delivered to him only 2 hours prior to the Farewell Dinner Dance so he with the help of Lucy Gruenther and Susie Pumphrey (Pentagon) crunched the numbers and came up with the final results. Steve explained he had taken over the Race Coordinator position when it became apparent that Marshall Walsh would be unable to continue in his position. The participation awards went to Columbia 1st, Pentagon 2nd and Baltimore 3rd. The performance trophy remains with Columbia. Steve asked the BRSC representatives to consider ending the race program after Snowmass and replace it with a program everyone could partake in such as a Ski Raffle Safari. It has been getting more difficult to set up the races as not everyone is using the NASTAR format. Marshall did not compensate for age when given the timed race results from Whistler by using the approved NASTAR format, thus the race results he presented had to recomputed.

Participation has dropped over the years to only about 50%, with 30% at Sun Valley. Monies to support another program could come out of the money saved by

not having a race program and a race coordinator. There would also be money available that had been traditionally spent on awards, for a total of about \$3,000 which could fund an alternative activity. Among several comments, Dave Olsen suggested that instead of asking for compensation for the President, the Trip Coordinator and the Race Coordinator, the new activity replace the Race Coordinator and request for funds (money for prizes) be added to any RFP sent to potential tour operators. Closing the discussion, Steve Peirce asked for a motion that instead of having a formal race, race coordinator and associated costs to racing, where feasible, the race would be held as a “Show and Go” event with the results provided by the resort’s established procedures. There would be no plaques or trophies or cost to the BRSC. The formal race will be replaced with another event effective 2021 and beyond. Steve moved and Frank Peñaranda seconded. *The motion passed.* Valerie Chafee motioned to eliminate the race and all costs associated from the BRSC Snowmass Western Carnival 2020. Linda Steele (NGA) seconded. *The motion did not pass.* Steve asked Dave Olsen (Pentagon) to be the race coordinator for Snowmass and he accepted but does not wish to continue after that. Dave Olsen (Pentagon) was appointed as Race Coordinator for the BRSC 2020 Western Carnival at Snowmass. The Eastern Winterfest race has not been as complicated but Dave Karczmarek reported there may not be racing at Killington due to logistics. The Eastern race has never had a cost associated with it. It was also commented that Several clubs had have been using racing as a recruitment tool.

## **Old Business:**

### **2019 Ski Trips**

- **2019 Winterfest (Sunday River, ME):** Dave Karczmarek (Baltimore) and Joe Ferrara (Banchi Outdoor Adventures) reported a successful and growing event with 112 participants arriving in two full buses plus 25 U-drives. They experienced great snow conditions, really fun parties and received positive reviews from all clubs involved. This is the 4th year of Winterfest. Seven clubs participated including Columbia, Baltimore, Richmond, Peninsula, SCWDC, The Fagowees and NGA.
- **2019 Western Carnival (Sun Valley, ID):** Susie Pumphrey (Pentagon) and Effie Rubinstein (Sportours) gave an overview of a very successful Winter Carnival after having overcome diverted flights and late arrivals, each arrival having their own orientation and welcome. Over \$1,000 in prizes were given away at the Welcome reception and live music played while participants enjoyed fantastic and upgraded appetizers. A great BBQ was held on Tuesday. Sun Valley experienced an unusual powder week so the race was postponed until Thursday. Steve Pierce, Susie Pumphrey and Lucy Gruenther (Pentagon) worked together to get the results out on time for the Farewell Dinner Dance which included a non-stop buffet, fabulous food and Sun Valley’s most popular DJ who stayed overtime. 184 people representing seven clubs participated including Baltimore, Columbia, Frederick, Fredericksburg, Pentagon, Potomac Valley and Crabtowne.

- **2019 Eurofest (Val di Fassa, Italy):** Steve Pierce (Pentagon), Mike and Sheri Agnew (Winter Ski and Sport) gave a power point presentation covering the most attended Eurofest ever. 156 people representing six clubs including Columbia, NGA, Richmond, Pentagon, Potomac Ski and Adventure and SCWDC spent a fabulous week in Val di Fassa. Many partook in the pre-trip to Venice and others the post trip extensions to Milan or Lake Como. There were 60 to 70 participants with flight deviations, and buses were contracted out due to the high number of people attending with varying schedules. Winter Ski & Sport's Italy associates, Mario and Agnese, stayed on-site with the council for the week, offering their expertise on the local environment. Three hotels housed the large number of participants, providing lots of excellent food and parties. A Sunrise Breakfast event, sponsored by the Trentino Tourist Board, was offered with early morning skiing and delightful breakfast in a mountain hut. Various one-day trips were also offered, including a day of skiing in Innsbruck, a visit to Trenton where participants enjoyed the Moher winery and its Bicycle Museum, or a relaxing day in Cortina. A Union Hotel duo provided fantastic live music all week at the various parties including the Gala Dinner at the Gran Tobia Theater, which topped off the week with a variety of entertainment

### **2020 Ski Trips**

- **2020 Winterfest (Killington, VT):** Dave and Joe confirmed Killington, Vermont, as the next Winterfest venue. It will take place March 8-13, Sunday to Friday, and includes five nights at the Killington Mountain Lodge, a 4-day Killington All Area lift pass, daily full breakfast, welcome party, an après-ski social, plus a farewell reception. Joe will work with clubs' needs and desires. Dave recommends selling the trip as a full package to cover the cost of the bus. Self drive is possible but not encouraged. Joe is looking at Jay Peak for 2021.
- **2020 Western Carnival (Snowmass, CO):** Valerie Chafee (Richmond) and Doug Horstman (Encompasse) reported that nine clubs have signed up so far for a total of 340 available spots. The clubs include Baltimore, Columbia, Fredericksburg, NGA, Pentagon, Richmond, SCWDC, Crabtowne and Potomac Valley Skiers. There will be three events, all held at the Viceroy Hotel. Doug warns of the need to drop any 3 bedroom unused units by July 31. All clubs attending are presently flying into Denver but the Eagle may come back into the mix and Southwest has been slow on their rollout. Doug will strive to be equitable with the clubs when lower fares become available.
- **2020 Asiafest):** Kenneth Eng (SCWDC) and Sean McErlean (Holidaze) presently have four clubs, Baltimore, Penninsula, Pentagon and Richmond signed up for a total of 80 spots. SCWDC and Richmond are expected to sign contracts. Sean presented a power point presentation for Hakuba, Niseko and Tokyo. He stated this trip would also be good for non-skiers. There is a Wild Snow Monday Park and the Olympic Village. Kyoto boasts the cultural geisha district and was untouched during WWII. All rooms have two twins. There are no King rooms.

Steve Peirce added that Pentagon has the only pre trip extension but that it is open to all clubs. Sean reported that the airfare has come down by \$200. He offered flash drives to clubs to help sell their trips. Ken Eng suggested renting skis in Japan as the rate is about \$35/day. Lift tickets are about \$43/day. Ken offered to come to club meetings or happy hours to help promote the trip.

## **New Business:**

### **Ski Trip Coordinators for 2021**

- **2021 Western Carnival:** Telluride, Colorado. Dave Karczmarek (Baltimore) was elected as Trip Coordinator, to take place the first full week of February. It was determined at the fall meeting that bids will be accepted from Sportours; Winter Ski and Sport; and Encompass Tours.
- **2021 Eurofest:** St. Anton, Austria - Susie Pumphrey (Pentagon) was selected to coordinate. To take place the last full week of February. Jay Crouthers (Crabtowne) moved and Christina Anderson seconded to add Winter Ski and Sport to Holidayze and Ski.Com to accept bids. *The motion passed.*

### **2022 Venue Selection:**

- **Western Carnival:** After a discussion of the pros and cons of Whitefish, Big Sky, Jackson Hole and Banff. Jackson Hole was selected as the venue for the 2022 Western Carnival.
- **Eurofest:** After a discussion of the pros and cons of the Spanish Pyrenees, Grindelwald, Switzerland and Krantz Montana, Switzerland. Grindelwald was chosen as the venue for 2022.

### **BRSC Into the Future:**

- Peter Porton (Pentagon, VP BRSC) who has been a BRSC representative since 1993, served as President from 1996-2000 and served as Vice President from 2000 until now, recalled that the BRSC was founded in 1958. He suggested representatives get more involved, look for more places to go, and share experiences, especially the larger clubs with the smaller clubs. He believes our market is still the baby boomers who have the time and money to ski. Good trip leaders are also needed. Peter stated he no longer skis and will not be running for office. He thanked everyone for his time with the BRSC.

### **Bylaw Revisions**

- Frank Peñaranda (Potomac Ski and Adventure) introduced the Motion to amend the By-laws per the changes that had been previously e-mailed to the club dele-

gates. Most of the changes were comprised of edits to make the terminology throughout the By-laws consistent and clear. Two actual changes were proposed: 1) to formally include the Webmaster as a member of the Executive Committee, and the manner of such appointment; 2) to revise the manner in which Council Officers are elected when there are multiple candidates for the same office. Peter Porton seconded the motion, which was passed.

## **Elections**

Frank Peñaranda (Potomac Ski and Adventure), Elections Committee Chair, introduced the candidates for Treasurer and Secretary as incumbents Yasmin Beg and Susie Pumphrey. No other nominations came from the floor for these two offices. Steve Peirce (Pentagon) nominated Dave Karczmarek (Baltimore) for Vice President. This was seconded by Angelo Toutsis (North Mountain). All three candidates were approved unanimously for a two-year term by a show of hands

## **New Topics from the floor**

- **Fall Meeting:** Ski Liberty, Pennsylvania, was selected for September 28-29, 2019. Steve Peirce as coordinator/Pentagon Ski Club volunteered to host. Back-up date is 1st weekend in October.
- **Spring Meeting:** Frank Peñaranda volunteered to host the spring meeting at Wildfire Tysons. Date to be determined by the PRW Ski Show.
- **Sad news:** Yasmin Beg (Columbia) relayed the untimely death of Ski.Com's Tracey Clemens who lost her life to cancer. There is a Go Fund Me page dedicated to get kids interested in skiing in Tracey's honor. Anyone interested should contact Yasmin Beg.
- **Park and Fly:** Yasmin Beg (Columbia) shared a service that Dan Ellis, semi-retired, has arranged with hotels for parking for ski trips. Dan would like to expand this service to all ski clubs and is willing to come to the fall meeting.
- **Adjournment:** Peter Porton (Pentagon) moved and Frank Peñaranda seconded to adjourn. *The motion* passed. The meeting adjourned at approximately 3:00 p.m.

## **Decisions Summary**

- The formal race for the Western Carnival will be replaced with another function that everyone attending may partake in, effective 2021. Dave Olsen will be Race Coordinator for Snowmass 2020.
- Dave Karczmarek was chosen as the Trip Coordinator of Western Carnival 2021 to Telluride. Bids will be accepted from Encompass, Sportours and Winter Ski and Sport.

- Susie Pumphrey was chosen as the Trip Coordinator of Eurofest 2021 to St Anton. Bids will be accepted from Holidayz, Ski.Com and Winter Ski and Sport.
- The Webmaster is formally included as a member of the Executive Committee.
- Elections Results: Dave Karczmarek, VP; Susie Pumphrey, Secretary; Yasmin Beg, Treasurer.
- Jackson Hole was selected as the venue for the 2022 Western Carnival.
- Grindelwald, Switzerland was selected as the venue for the 2022 Eurofest.

Respectfully Submitted,  
Susie Pumphrey  
Secretary  
May 30, 2019