



Minutes of the Spring 2016 Meeting

- Date:** April 30, 2016
- Location:** Maggiano's Restaurant, McLean, VA
- Host Club:** Columbia –Ted Dietz
- Attendees:** The [attendance list](#) is available on this link.

Call to Order

Bill Schrodel, President, called the meeting to order at 8:45 am. Bill welcomed the 46 club delegates, representing 16 clubs, three tour operators: Lisa Morgan, Sports America; Effie Rubinstein, Sportours; and Joe Ferrara, Banchi Outdoor Adventures; plus Paul Webber, Webber show; and Ryan Dohnal of Vail Resorts.

Bill asked Paul Webber to comment on ski clubs and he indicated that they are gradually getting younger again using a variety of tactics.

Executive Committee Reports

- **Secretary's Report:** Sonny Short moved and Stacy Hickman seconded to approve the minutes from the October 18, 2015 Fall Meeting as e-mailed to the council members, with the "2015" correction to the footer. *The motion passed unanimously*
- **Treasurer's Report:** Steve Peirce handed out and reviewed the FY 2015 (January 1 - December 31 2015) Treasurer's report. Sonny Short moved and Stacy Hickman seconded to accept the report. *The motion passed*
Steve explained the dues structure (15 cents per member - \$5 minimum and \$35 maximum per club), made a recommendation that dues be a flat \$35 per club and indicated that club dues are annually to be paid by the spring BRSC council meeting.
- **Webmaster Report:** Frank Peñaranda Web master, e-mailed on April 18th a [Trip Sanction Report](#) with this year's up to date totals for the last period. The report is available on this link.
- **Race report:** Dave Olsen reviewed the [2016 race report](#) previously e-mailed on April 19, 2016 to the club representatives. Columbia was the overall winner and is now tied with Pentagon with 7 wins each. The trophy was presented – the trophy needs work but by consensus it has character and there are no plans for refurbishing it.

- **Fall 2016 meeting location:** Marshall Walsh proposed *Snowshoe Resort* as a venue. Potential dates of Friday September 23-25 or October 14-16, 2016, logistics pending, were considered, but after more discussion the exact date and location are TBD. Richmond Ski Club volunteered to host.

Old Business

- **2016 Western Carnival Update (Snowbird, Utah, Jan 30 to Feb 6):** Sonny Clarke (Richmond) indicated that 263 participants from 9+ clubs enjoyed an event that had rave reviews
- **2016 Eurofest Update (Madonna di Campiglio, Italy, Feb 23 to Mar 6):** Judy Burlbaugh (SCWDC) described the event that included 142 participants giving kudos to Judy Miller for working out some issues on site and beforehand. .
- **2016 Winter Carnival (Feb 21-25, Lake Placid, NY):** Dave Karczmarek (Baltimore) and Joe Ferrara (Banchi Outdoor Adventures) reported a successful event with multiple clubs and more activities then could be accomplished in 5 days and nights.

New Business

2017 Ski trip reports:

- **2017 Winterfest:** Dave Karczmarek (Balt. Ski club) and Joe Ferrara (Banchi Outdoor Adventures) reported the trip has been moved from Jay Peak to **Sugarloaf, Maine**. Dates are March 5-10, 2017. This is a Sunday to Friday trip with 4 ski days and 5 nights lodging. Check the BRSC WEB site for more details.
 - Sonny Short (Peninsula ski club) moved and Stacy Hickman (Fagowees ski club) seconded to include a \$5 BRSC fee on the Winterfest trip. *The motion passed unanimously.*
- **2017 Western Carnival:** Marshall Walsh (Richmond Ski Club) Lisa Morgan (Sports America) and Ryan Dohnal (Vail Resorts) reported on plans for the Breckenridge Co. trip February 4-11, 2017. Check the BRSC WEB site for more details. Lisa indicated that Sports America can assist with flyer creation and also do the financials (collection and reporting) for this trip as a service to clubs. Ryan described expansion to Breckenridge terrain and the town which features more than 75 restaurants and bars. A Super bowl party is planned for this event.
- **2017 Eurofest: Cancelled!** The costs before any club and council fees were just under \$3000. The Swiss Franc has greater value than the Euro and this factor alone inflated the trip cost to a threshold beyond what the council leaders thought would make it sellable.
 - This generated a great deal of discussion and questions. Much of the discussion followed the conversation from the Fall 2015 meeting at Ski

Liberty. Dave Karczmarek moved “that once the council decides upon a location the vendors can bid and also offer a wild card option as an alternative”. Ted Dietz seconded the motion. After a brief discussion *The motion passed unanimously.*

2018 Planned Ski Trips:

- **2018 Winterfest Stowe, Vermont** -- A concern was voiced over whether or not to follow the same procedures for vendor selection for the eastern Winterfest as for both the Eurofest and the Western carnival. After extensive discussion about vendor selection and sole source bidding Ted Dietz moved and Stacy Hickman seconded to use Banchi Outdoor Adventures as a sole source for these trips until 2020. *The motion passed unanimously.*
- **2018 Whistler Western Carnival** – Nobel McClellan (Richmond Ski Club) has volunteered to serve as coordinator. Without objection she was appointed coordinator. Bids are to be solicited from Sports Tours, Group Trips Unlimited, Sports America, and Winter Ski and Sports, with bids received prior to and summary presented to the delegates at the fall meeting.
- **2018 Eurofest – Trois Valleys , France:** Mike DiProspero (Columbia Ski Club) has volunteered to serve as coordinator. Without objection he was appointed coordinator. After some discussion Kathy Pohlmeier (Columbia Ski Club) moved and Ted Deitz seconded for Bids to be solicited from Group Trips Unlimited, Hollidaize, Alpine Adventures and Encompass, with bids received prior to and summary presented to the delegates at the fall meeting. *The motion passed.*

Note: with the 2017 Eurofest cancelled the SCWDC plans to sanction a trip to Europe via Club Med with proportional comps for club participation from Saturday February 18th to Sunday February 28th 2017. Gary Rubens to provide details prior to the fall meeting. Detail to appear on the SCWDC web site soon, it is currently under construction.

- **Lunch Recess:** The group took a lunch break at approx. 12:00 p.m. Bill Schrodell reconvened the meeting at 1:00 p.m.

Presidential election

Jim Ferrant explained the process and indicated that only one nominee, Bill Schrodell, had been submitted. Per our by-laws he asked for additional candidates. After double checking with the delegates no additional candidates were introduced. Stacy Hickman moved to close nominations and Sonny Short seconded the motion. *The motion passed unanimously.*

Congratulation to Bill Schrodell BRSC president 2016-2018

New Topics from the floor

- Ski4 Life was described as a fundraiser for Leukemia & Lymphoma Society, Here's the appropriate website: <http://events.lls.org/pages/cpa/ski4life2016>
Additional information to follow from Mike Jones (Baltimore Ski Club).
- **Technology Issues and possibilities**
 - ShipSkis and RentSkis were discussed and the advantages and disadvantages highlighted. Some clubs do ski rentals for all Europe trips. Clubs also indicated that all Europe trips include accidental and medical evacuation travel insurance in the event of injury or other health issues.
 - Communication on trips via RainedOut for text messages was discussed with many advantages described. Columbia has used this for 2 years with very good feedback from trip participants and leaders.
 - Survey Monkey is being used to evaluate trips. Columbia highlighted the success and costs of \$35 per month for a month to month plan or \$300/yr for the annual plan. The pricing info can be found here: <https://www.surveymonkey.com/pricing/>.
 - Frederick Ski Club is looking at “Club Express” as a member data system and was seeking feedback on anyone that had used it.
 - SCWC is going to launch a new website using “Wild Apricot” software which provides online membership and trip applications as well as security and storage.

Future Ski Venues Possibilities

- 2019 Ski trip possibilities were discussed. In rank order, the top 2 venues were proposed for 2019 and 2020.
- Western Carnival
 - Sun Valley, ID – 2019
 - Snowmass, CO – 2020
- Eurofest
 - Val Gardena, Italy – 2019
 - Nagano, Japan – 2020
- **Adjournment:** Stacy Hickman moved and Ted Dietz seconded to adjourn. The motion passed and the meeting adjourned at approximately 2:15 p.m.

Respectfully Submitted,

Jim Ferrant
Secretary

April 30, 2016