



Minutes of the Fall 2015 Meeting

Date: November 18, 2015
Location: Liberty Mountain Resort, PA
Host Club: Pentagon –Steve Peirce
Attendees: The [attendance list](#) is available on this link.

Call to Order

Bill Schrodel, President, called the meeting to order at 9:30 am. Bill welcomed the club delegates, representing 17 clubs, six tour operators: Dan Ellis, Winter Ski and Sport; Judy Miller, Group Trips Unlimited; Mike Agnew, Sports America; Effie Rubinstein, Sportours; Sean McErlean, Holiday; and Joe Ferrara, Bianchi Outdoor Adventures.

Executive Committee Reports

- **President's Report:** Bill noted that the position of BRSC President will be up for election at next spring's meeting (2016). Frank Peñaranda (Potomac Ski & Adventure Club) accepted Bill's appointment to again chair the Elections Committee.
- **Secretary's Report:** Frank Peñaranda (PSAC) moved and Stacy Hickman (Fagowees) seconded to approve the minutes from the May 2, 2015 Spring Meeting as e-mailed to the council members. The motion passed.
- **Treasurer's Report:** Steve Peirce handed out and reviewed the treasury report. Stacy Hickman moved and Frank Panaranda seconded to accept the report. The motion passed.
- **Webmaster Report:** Frank Peñaranda WEB master, presented his [Trip Sanction Report](#) comparing this year's up to date totals with the last period. The report is available on this link.

Old Business

- **Western Carnival Race** - Dave Olsen (Pentagon) provided a handout [, attached](#), for the 2016 plans at Snowbird. The race will not be a NASTAR race, Snowbird has their own system and recognition pins. BRSC will provide Plaques and medals on ribbons as before. These are paid by the BRSC treasury annually at an approx. cost of \$600. Race Due dates: January 22, 2016 each racers 1st and last name, gender and DOB are due to Dave. January 31, 2016 individual Liability Release forms due at the Sunday Welcome Party. Dave also provided a 11 year trend on race participation, it is attached.

- **2016 Western Carnival Update (Snowbird, Utah, Jan 30 to Feb 6):** Sonny Clarke (Richmond) and Judy Miller (GTU) presented plans for the upcoming event at Snowbird Utah. A sheet with club participation and rooms sold to date was passed out. Details such as 3 complete dinners, 6/7 day pass or Spa credit, and pre purchased \$117 Alta upgrade were described. 30 rooms remain unsold until approx. Dec. 10th when those remaining will be released.
- **2016 Eurofest Update (Madonna di Campiglio, Italy, Feb 23 to Mar 6):** Judy Burlbaugh (SCWDC) and Judy Miller (GTU) presented plans for the Madonna di Campiglio event. A sheet with club participation and rooms sold to date was passed out. Details such as ski in Hotel, Apres ski events, individual bedding in each room, ski rentals and lift ticket sales were described.
- **2016 Eastern Carnival (Feb 21-25, Lake Placid, NY):** Dave Karczmarek (Baltimore) and Joe Ferrara (Banchi Outdoor Adventures) presented plans and handouts for the Feb. 21-25 2016 event at Lake Placid, N.Y. Currently 5-6 clubs have sold spaces and 3 pickup points for the 2 charter buses are planned. Details for the Olympic experience opportunities, a trip to Gore Mountain as well as Whiteface were described. The trip has many a la carte options including providing your own transportation. Spots on the trip will be available until approx. December 15th when hotel rooms will have to be released.

New Business

- **2017 Breckenridge Western Carnival** - bids were presented by 4 vendors. Marshall Walsh (Richmond) coordinated bids and facilitated a discussion around the comparison sheet he prepared. After some discussion a vote was taken. The ballots to be counted and verified during the lunch break by the president, treasurer and secretary.

Note on voting. Per BRSC Bylaws, each club is afforded one vote per delegate present (maximum of three). Per established procedures, when voting to select Western Carnival bids, up to three additional votes are afforded for each year a club participated (i.e., ran a club trip) in the previous three years of the Western Carnival. The vendor receiving the most votes is awarded the Bid. This is also the procedure for the Eurofest vendor selection, using the previous three years of club participation in the Eurofest.

Lunch Recess: The group took a lunch break at approx. 12:20 p.m. Bill Schrodel reconvened the meeting at 1:30 p.m.

Bill announced that Sports America was awarded the Western Carnival bid

- **2017 Eurofest** – bids for Grindelwald Switzerland were presented by 2 vendors. A third vendor had been solicited and confirmed but did not submit a bid. Only the two Grindelwald bids were considered. Steve Peirce coordinated bids and facilitated a discussion around the comparison sheet he prepared. After some

discussion a vote was taken. The ballots were counted and verified by the president, treasurer and secretary while a summary of the previous day's (Saturday) discussions were presented by Tom Crockette, a link to Toms notes is provided [here](#).

Bill announced that Group Trips Unlimited was awarded the 2017 Eurofest.

- **2017 Eurofest Discussion:** An Alternative Destination discussion for Eurofest 2017 was initiated because GTU had submitted a \$2.3K unsolicited alternative proposal for 3 Vallees because the \$3K price tag for Grindelwald might greatly reduce participation.

While the \$2.3 K bid was considered a better price alternative by several clubs, there was a concern that Holidayz did not get to offer a competitive bid for an alternative destination. It was noted that we should specifically state in future Request for Bids "The BRSC prefers to only evaluate our requested destination, but alternative destination bids may be submitted for consideration". By show of hands Steve Peirce summarized the feeling of the room was to not consider the 3 Vallees bid.

Spring Meeting: April 30th at Maggianos Restaurant, 2001 International Drive, McLean VA 22102 is the designated location for the 2016 meeting. This follows the Paul Webber show the evening before as in previous years. Columbia Ski Club volunteered to act as host for the event.

Adjournment: Steve Peirce moved and Stacy Hickman seconded to adjourn. The motion passed and the meeting adjourned at approximately 2:35 p.m.

Major Decisions Summary

- Selected Sports America, as the tour operator for the 2017 Western Carnival at Breckenridge, CO. Trip dates are February 4-11, 2017.
- Selected GTU as the tour operator for the 2017 Eurofest trip at Grindelwald, Switzerland. Trip dates are March 4-11, 2017.
- Next meeting (Spring 2016) will be hosted by the Columbia Ski Club at Maggiano's in McLean, Virginia, on Saturday, April 30th, the day after the Paul Webber ski show.

Respectfully Submitted

Jim Ferrant
Secretary
November 18, 2015